## **ALLAN GRAY EQUITY FUND**

### Fact sheet at 30 June 2006

Sector: Domestic - Equity - General

Inception Date: 1 October 1998
Fund Manager: Stephen Mildenhall

Commentary

Sector Allocation

Qualification: B Com(Hons), CA(SA), CFA

The Fund aims to earn a higher total rate of return than that of the average of the South African equity market as represented by the FTSE/JSE All Share Index, including income without assuming greater risk. Risk is higher than the Balanced Fund but less than the average general equity fund due to the low risk investment style.

## **Fund Details**

# 1 924 44 cents

 Price:
 11 924.44 cents

 Size:
 R 12 953 174 859

 Minimum lump sum:
 R 10 000

 Minimum monthly:
 R 500

 Subsequent lump sums:
 R 500

 No. of share holdings:
 47

Income Distribution: Bi-annually 01/07/03-30/06/04 dividend (cpu): Total 25.79

Interest 0.65, Dividend 25.14

**Annual Management Fee:** The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0-3.42% p.a. (incl. VAT).

Investors in the Allan Gray Equity Fund should be cognisant of the Fund's aim, which is described above. This means that the Fund can still achieve its objectives if South African share prices and the value of the Fund fall, as long as the Fund falls by less than the All Share Index. We remain confident of our ability to outperform the All Share Index over the long-term. But the All Share Index is now within 5% of its all-time high, and offers much lower future return prospects than it did 3 years ago. The Fund remains fully invested in South African shares in pursuit of its aim. Should investors wish to trim back their exposure to South African shares, our other unit trusts offer opportunities to lower share exposure and invest offshore.

## Top 10 Share Holdings at 30 June 2006\*

#### JSE Code Company % of portfolio IMP 10.46 Impala REM Remgro 9.73 MTN MTN Group 9.02 8.54 AMS Angloplat HAR Harmony 7.10 SBK 6.91 Stanbank 5.78 SLM Sanlam NED Nedbank 4.26 SOL 4.22 Sasol 3.55 ASA Absa \* The 'Top 10 Share Holdings' table is updated quarterly

|    | ootor / inoodinon       |       |       |  |
|----|-------------------------|-------|-------|--|
| 5  | Sector % o              |       | ALSI  |  |
| (  | Oil & Gas               | 4.22  | 6.23  |  |
| E  | Basic Materials         | 31.89 | 40.80 |  |
| ı  | ndustrials              | 2.93  | 5.72  |  |
| (  | Consumer Goods          | 4.90  | 12.98 |  |
| F  | Health                  | -     | 1.17  |  |
| (  | Consumer Services       | 11.56 | 6.27  |  |
| I٦ | Telecommunications      | 9.02  | 4.12  |  |
| F  | inancials               | 34.12 | 22.12 |  |
| 1  | Гесhnology              | 1.07  | 0.59  |  |
| F  | ixed Interest/Liquidity | 0.30  | -     |  |

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



| % Returns                       | Equity Fund | ALSI  |
|---------------------------------|-------------|-------|
| Since Inception (unannualised)  | 1268.6      | 424.5 |
| Latest 5 years (annualised)     | 29.7        | 21.9  |
| Latest 3 years (annualised)     | 40.9        | 40.5  |
| Latest 1 year                   | 52.8        | 53.9  |
|                                 |             |       |
| Risk Measures                   |             |       |
| (Since incep. month end prices) | )           |       |
| Maximum drawdown*               | -21.0       | -34.4 |
| Annualised monthly volatility   | 18.7        | 20.0  |

<sup>\*</sup> Maximum percentage decline over any period

## Allan Gray Unit Trust Management Limited

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